



Furnishing Knowledge

October 1, 2008

Effective January 1<sup>st</sup> 2009, KI will implement a list price increase on specific products, ranging from 1.5% to 10%. Factors driving this change include escalating commodity prices and other global economic factors. *Please note that the fuel surcharge will be eliminated January 1, 2009 as part of this pricing adjustment.*

In an effort to minimize the environmental impact and cost associated with reprinting our existing price lists, a series of new stickers will be issued, which will convey the appropriate price adjustment information by price list.

The January 2009 price sticker should be placed directly on top of the previous price sticker dated July 1, 2008. This single sticker will clearly identify price increases up to and including January 1, 2009.

The website [www.ki.com/pricelists](http://www.ki.com/pricelists) will reflect the new prices as of January 1, 2009. KI will not mass mail printed stickers for your printed price lists, but will provide them at no charge upon request. You can order the set at [www.ki.com/updates](http://www.ki.com/updates) beginning December 1, 2008.

If you have any questions, please contact your KI sales representative or call the KI Welcome Center at (800) 424-2432. Thank you for your continued support.

Your KI team

# Product List Pricing Adjustment Effective January 1, 2009

## Accessories

All Terrain	6%
Flat Screen Support	0%
Gadgetz	0%
Parsec	0%

## Auditorium and Fixed Seating

Aria	3%
Concerto	3%
Lancaster	3%

Jury Base Seating	3%
Seminar Table	3%
Sequence Seating	3%
Single Pedestal Seating	3%
University Seating	3%

## Casegoods and Desking

Aristotle	3%
Darwin	3%
DaVinci	3%
Delsanti	3%

700 Series Desking	3%
Genesis	5%
True	6%
WorkZone	4%

Balance	3%
Universal Overhead	4%

## Classroom Furniture and Classroom Tables & Chairs

360	3%
Dorsal 1090	5%
Dorsal Student Desk	5%
Intellect	5%
Intellect Wave	3%
Instruct	0%
Ivy League	3%

List price increase applies to chairs only. Desk excluded.

1000 Series	5%
Activity Table	5%
Intellect Activity Table	3%
Junior Table	0%

## Files & Storage

700 Series Filing	1.5%
All Terrain	6%
E-Series	3%
Pivot File	3%
Smart Touch	3%

## Library Furniture

CrossRoads	5%
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## **Residence Hall Furniture**

RoomScape 5%

### **Seating - Folding Chairs & Stools**

100, 300, 700 Series Folding Chr	See <a href="http://www.ki.com">www.ki.com</a> for individual product price adjustments.
600, 700, 800 Series Stools	See <a href="http://www.ki.com">www.ki.com</a> for individual product price adjustments.
Auditorium Folding Chair	See <a href="http://www.ki.com">www.ki.com</a> for individual product price adjustments.
Caddies and Dollies	See <a href="http://www.ki.com">www.ki.com</a> for individual product price adjustments.
Comfort Line	See <a href="http://www.ki.com">www.ki.com</a> for individual product price adjustments.
Design Line	See <a href="http://www.ki.com">www.ki.com</a> for individual product price adjustments.
Folding Chairs 2005	See <a href="http://www.ki.com">www.ki.com</a> for individual product price adjustments.
Front Row	See <a href="http://www.ki.com">www.ki.com</a> for individual product price adjustments.
Mechanical Adj Stool	See <a href="http://www.ki.com">www.ki.com</a> for individual product price adjustments.
Medical & Lab Stools	6%

### **Seating - Healthcare**

Briar	1.5%	Recliners list price increase is 10%.
Daybed	1.5%	
Flex	1.5%	Recliners list price increase is 10%.
LaResta	1.5%	
Perth	1.5%	
Rose	1.5%	
Soltice	3%	
Three	1.5%	Multiple seating list price increase is 10%.
Warren	1.5%	

### **Seating - Lobby & Lounge**

Bruen	1.5%	
Cinturon	1.5%	
Cody	1.5%	
Grand Salon	1.5%	
Hancock	1.5%	
Ivey	1.5%	
Jessa	1.5%	
Kurv	3%	Tables list price increase is 10%.
Lido	1.5%	
Lola	1.5%	
Mesa	1.5%	
Neena	7%	
Pomfret	1.5%	
Relax	1.5%	
Soltice	3%	
Tea Cup	1.5%	
Three Benches	1.5%	Multiple seating list price increase is 10%.

### **Seating - Multiple**

Briar	1.5%
Dorsal Tandem	6%
Eden	1.5%
Flex	1.5%
GateOne	6%
Perth	1.5%
Torsion Tandem	6%
Soltice	3%
Three	10%

**Seating - Stack/Nesting and Guest**

Dance	4%
Daylight	4%
Dorsal	6%
DuraStack	0%
Glimmer	6%
Maestro	4%
Matrix	4%
MI6	6%
Perry	6%
Piretti Stack	4%
Rapture	4%
Silhouette	4%
Strive	4%
Torsion on the Go!	4%
Torsion	4%
Versa	6%
Xylon	6%

4% applies to stack/nesting chairs only.

Aerdyn	1.5%
Aston	1.5%
Bantam	1.5%
Canaan	1.5%
Ivey	1.5%
Pomfret	1.5%
Quatro	1.5%
Soltice	3%

**Seating - Task**

Allude	6%
Cinturon	1.5%
Engage	6%
Glimmer	6%
Heroic	6%
Impress	8%
Impress Ultra	6%
Impulse	4%
Kismet	6%
Mesa	1.5%
Piretti 2000 Series	6%
Strive	6%
Torsion	4%

List price increase applies to task chairs only. Lounge seating excluded.

6% applies to task chairs and stools only.

**Site Furnishings**

Fiberglass Elements	6%
Logix	6%
Promenade	6%
Reclaim	6%
Tempe	6%
Waste Receptacles	6%

**Systems**

Flexible Workspace	3%
Prosper	3%
System 3000	6%
WireWorks	3%

**Tables - Contract**

All Terrain	6%
Athens	8%
Barron	4%
DataLink Multipurpose	5%
Hurry Up!	5%
Inquire	5%
Portico	4%
Synthesis	5%
Trek	5%
Venue	7%

**Tables - Folding**

Caddies and Dollies		See <a href="http://www.ki.com">www.ki.com</a> for individual product price adjustments.
DuraLite		See <a href="http://www.ki.com">www.ki.com</a> for individual product price adjustments.
Heritage		See <a href="http://www.ki.com">www.ki.com</a> for individual product price adjustments.
Premier		See <a href="http://www.ki.com">www.ki.com</a> for individual product price adjustments.
Uniframe	3%	Convertible Bench list price increase is 10%
ValueLite		See <a href="http://www.ki.com">www.ki.com</a> for individual product price adjustments.

**Tables - Powered**

DataLink	5%
Flat Screen Garage	10%
InTandem	6%
PowerComm	5%
Wharton Lectern	3%
Worksurface Access	3%

**Tables - Occasional**

Briar	1.5%
Devon	1.5%
Flex	1.5%
Orlo	1.5%
Rado	1.5%

Part	1_09 ListFrt Excl	1_09 Delivered
<b>Premier® Folding Tables</b>		
BP6	\$ 201.00	\$ 280.00
BP8	\$ 236.00	\$ 310.00
NP5	\$ 248.00	\$ 325.00
NP6	\$ 258.00	\$ 340.00
NP6A	\$ 268.00	\$ 350.00
NP8	\$ 278.00	\$ 360.00
NP8A	\$ 288.00	\$ 370.00
SP6	\$ 219.00	\$ 300.00
SP8	\$ 239.00	\$ 310.00
TP6	\$ 212.00	\$ 290.00
TP8	\$ 239.00	\$ 310.00
WP6	\$ 329.00	\$ 400.00
WP6A	\$ 339.00	\$ 410.00
WP8	\$ 349.00	\$ 420.00
WP8A	\$ 359.00	\$ 430.00
Part		
RP5	\$ 394.00	\$ 503.00
RP6	\$ 599.00	\$ 750.00
<b>Heritage™ Folding Tables</b>		
Part		
NH5	\$ 199.00	\$ 280.00
NH6	\$ 209.00	\$ 290.00
NH6A	\$ 219.00	\$ 300.00
NH8	\$ 219.00	\$ 310.00
NH8A	\$ 239.00	\$ 320.00
SH6	\$ 189.00	\$ 270.00
SH8	\$ 205.00	\$ 290.00
TH6	\$ 204.00	\$ 280.00
TH8	\$ 219.00	\$ 300.00
WH6	\$ 239.00	\$ 320.00
WH6A	\$ 249.00	\$ 330.00
WH8	\$ 259.00	\$ 340.00
WH8A	\$ 279.00	\$ 350.00
<b>Value™ Folding Tables</b>		
Part		
NV5	\$ 165.00	\$ 275.00
NV6	\$ 175.00	\$ 290.00
NV8	\$ 190.00	\$ 305.00
TV6	\$ 175.00	\$ 285.00
TV8	\$ 195.00	\$ 300.00
WV6	\$ 225.00	\$ 335.00
WV8	\$ 235.00	\$ 350.00
<b>DuraLite® Lightweight Folding Tables</b>		
Part		
DL3060	\$ 289.00	\$ 390.00
DL3072	\$ 329.00	\$ 460.00
DL3096	\$ 399.00	\$ 490.00
DLR60	\$ 499.00	\$ 580.00

DLR72	\$ 649.00	\$ 750.00
<b>ValueLite® Folding Tables</b>		
Part		
VL.3060.BL.SG	\$ 129.00	\$ 250.00
VL.3072.BL.SG	\$ 149.00	\$ 275.00
VL.3096.BL.SG	\$ 199.00	\$ 320.00
VL.48R.BL.SG	\$ 179.00	\$ 320.00
VL.60R.BL.SG	\$ 279.00	\$ 390.00
VL.71R.BL.SG	\$ 389.00	\$ 480.00
VP.3072.BZ.PT	\$ 339.00	\$ 460.00
<b>Folding Table Storage &amp; Accessories</b>		
Part		
KTH6	\$ 330.00	\$ 420.00
KTH8	\$ 360.00	\$ 460.00
KTR9	\$ 575.00	\$ 720.00
KTV68	\$ 415.00	\$ 510.00

Part	1_09 ListFrt Excl	1_09 Delivered
<b>100 Series Folding Chairs</b>		
101 Domestic	\$ 39.00	\$ 47.00
Part		
103U	\$ 65.00	\$ 75.00
104U	\$ 75.00	\$ 88.00
103S	\$ 69.00	\$ 80.00
104S	\$ 79.00	\$ 93.00
<b>300 Series Folding Chairs</b>		
Part		
301D	\$ 49.00	\$ 57.00
Part		
303DS	\$ 64.00	\$ 84.00
303DU	\$ 62.00	\$ 79.00
304DS	\$ 74.00	\$ 97.00
304DU	\$ 72.00	\$ 92.00
<b>700 Series® Folding Chairs</b>		
Part		
701D	\$ 49.00	\$ 60.00
Part		
703DS	\$ 64.00	\$ 78.00
703DU	\$ 62.00	\$ 72.00
704DS	\$ 74.00	\$ 92.00
704DU	\$ 72.00	\$ 86.00
Part		
701DFTAL	\$ 189.00	\$ 220.00
701DFTAR	\$ 179.00	\$ 220.00
701DTAL	\$ 142.00	\$ 170.00
701DTAR	\$ 138.00	\$ 170.00
703DFTAL/U	\$ 209.00	\$ 235.00
703DFTAR/U	\$ 199.00	\$ 235.00
703DTAL/U	\$ 155.00	\$ 180.00
703DTAR/U	\$ 145.00	\$ 180.00
704DFTAL/U	\$ 219.00	\$ 245.00
704DFTAR/U	\$ 209.00	\$ 245.00
704DTAL/U	\$ 175.00	\$ 190.00
704DTAR/U	\$ 165.00	\$ 190.00
<b>Auditorium Folding Chairs</b>		
731	\$ 229.00	\$ 260.00
734	\$ 199.00	\$ 229.00
734FM	\$ 299.00	\$ 339.00
734G	\$ 199.00	\$ 238.00
734SC	\$ 199.00	\$ 238.00
734IFM	\$ 320.00	\$ 370.00
RARMC	\$ 59.00	\$ 69.00
RARML	\$ 59.00	\$ 69.00
RARMR	\$ 59.00	\$ 69.00

<b>Comfort Line® Folding Chairs</b>		
702CL	\$ 136.00	\$ 172.00
<b>Design Line Folding Chairs</b>		
1103	\$ 65.00	\$ 78.00
1104	\$ 85.00	\$ 100.00
<b>Front Row Seats® Folding Chairs</b>		
FRS704D/S	\$ 80.00	\$ 95.00
FRS704D/U	\$ 76.00	\$ 89.00
FRS734	\$ 199.00	\$ 230.00
FRS734FM	\$ 319.00	\$ 365.00
FRS734G	\$ 219.00	\$ 255.00
<b>Folding Chairs - 05</b>		
101/BE	\$ 32.00	\$ 41.00
301D/BE	\$ 36.00	\$ 44.00
301D/BL	\$ 36.00	\$ 44.00
301D/BR	\$ 36.00	\$ 44.00
301D/BS	\$ 36.00	\$ 44.00
301D/WG	\$ 36.00	\$ 44.00
301DTAL/BE/LOK	\$ 71.00	\$ 103.00
301DTAL/WG/LGE	\$ 71.00	\$ 103.00
301DTAR/BE/LOK	\$ 71.00	\$ 103.00
301DTAR/WG/LGE	\$ 71.00	\$ 103.00
301DVTAL/WG/VGY/LGE	\$ 85.00	\$ 122.00
301DVTAR/WG/VGY/LGE	\$ 85.00	\$ 122.00
331D/BE	\$ 37.00	\$ 48.00
331D/BL	\$ 37.00	\$ 48.00
331D/BR	\$ 37.00	\$ 48.00
331D/BS	\$ 37.00	\$ 48.00
331D/WG	\$ 37.00	\$ 48.00
344DF/BE/FBE	\$ 55.00	\$ 70.00
344DF/BL/FCH	\$ 55.00	\$ 70.00
344DF/BR/FWA	\$ 55.00	\$ 70.00
344DF/WG/FBH	\$ 55.00	\$ 70.00
344DF/WG/FBU	\$ 55.00	\$ 70.00
344DF/WG/FGY	\$ 55.00	\$ 70.00
344DV/BE/VBE	\$ 50.00	\$ 68.00
344DV/BE/VBR	\$ 50.00	\$ 68.00
344DV/WG/VBH	\$ 50.00	\$ 68.00
344DV/WG/VBL	\$ 50.00	\$ 68.00
344DV/WG/VBU	\$ 50.00	\$ 68.00
344DV/WG/VGY	\$ 50.00	\$ 68.00
354DF/BE/FBE	\$ 63.00	\$ 80.00
354DF/BL/FCH	\$ 63.00	\$ 80.00
354DF/BR/FWA	\$ 63.00	\$ 80.00
354DF/WG/FBH	\$ 63.00	\$ 80.00
354DF/WG/FBU	\$ 63.00	\$ 80.00
354DF/WG/FGY	\$ 63.00	\$ 80.00
<b>ValueLite® Single Hinge Folding Chair</b>		
Part		
VL.100.BL.SG	\$ 58.00	\$ 68.00

**Folding Chairs Storage & Accessories**

Part		
KDT84	\$ 1,075.00	\$ 1,365.00
KDT84/BE/C	\$ 1,075.00	\$ 1,365.00
KH50	\$ 460.00	\$ 586.00
KH51	\$ 460.00	\$ 586.00
KV25	\$ 300.00	\$ 379.00
KV35	\$ 334.00	\$ 424.00
KV50	\$ 390.00	\$ 497.00
KV50A/BE/C	\$ 427.00	\$ 534.00

**600 Series Industrial Stools**

Part		
614	\$ 79.00	\$ 99.00
618	\$ 50.00	\$ 61.00
618A	\$ 68.00	\$ 82.00
618B	\$ 77.00	\$ 102.00
618BA	\$ 92.00	\$ 123.00
618BW	\$ 123.00	\$ 158.00
618BWA	\$ 138.00	\$ 186.00
618P	\$ 62.00	\$ 79.00
618PA	\$ 89.00	\$ 110.00
618W	\$ 82.00	\$ 108.00
618WA	\$ 108.00	\$ 138.00
624	\$ 59.00	\$ 72.00
624A	\$ 74.00	\$ 92.00
624B	\$ 82.00	\$ 106.00
624BA	\$ 99.00	\$ 128.00
624BW	\$ 128.00	\$ 168.00
624BWA	\$ 140.00	\$ 180.00
624P	\$ 66.00	\$ 83.00
624PA	\$ 92.00	\$ 112.00
624W	\$ 88.00	\$ 116.00
624WA	\$ 112.00	\$ 140.00
630	\$ 66.00	\$ 82.00
630A	\$ 89.00	\$ 110.00
630B	\$ 99.00	\$ 118.00
630BA	\$ 119.00	\$ 146.00
630BW	\$ 118.00	\$ 150.00
630BWA	\$ 143.00	\$ 178.00
630P	\$ 69.00	\$ 87.00
630PA	\$ 99.00	\$ 120.00
630W	\$ 89.00	\$ 116.00
630WA	\$ 115.00	\$ 144.00
Part		
614U	\$ 92.00	\$ 116.00
618U	\$ 63.00	\$ 76.00
618UA	\$ 79.00	\$ 98.00
618BU	\$ 92.00	\$ 115.00
618BUA	\$ 110.00	\$ 140.00
624U	\$ 68.00	\$ 84.00
624UA	\$ 82.00	\$ 104.00
624BU	\$ 99.00	\$ 124.00
624BUA	\$ 114.00	\$ 145.00
630U	\$ 71.00	\$ 90.00
630UA	\$ 85.00	\$ 108.00
630BU	\$ 119.00	\$ 144.00
630BUA	\$ 139.00	\$ 170.00

<b>700 Series® Industrial Stools</b>		
<b>Part</b>		
718BA	\$ 129.00	\$ 155.00
724BA	\$ 132.00	\$ 165.00
<b>Part</b>		
818	\$ 94.00	\$ 114.00
818A	\$ 112.00	\$ 136.00
818B	\$ 124.00	\$ 150.00
818BA	\$ 142.00	\$ 176.00
824	\$ 99.00	\$ 120.00
824A	\$ 124.00	\$ 146.00
824B	\$ 129.00	\$ 160.00
824BA	\$ 149.00	\$ 180.00
824SB	\$ 120.00	\$ 146.00
830	\$ 102.00	\$ 124.00
830A	\$ 119.00	\$ 144.00
830B	\$ 132.00	\$ 160.00
830BA	\$ 149.00	\$ 184.00
<b>Mechanical / Adjustable Industrial Stools</b>		
<b>Part</b>		
ATPBM.1723	\$ 290.00	\$ 350.00
ATPBM.1925	\$ 295.00	\$ 365.00
ATPBM.2430	\$ 300.00	\$ 365.00
ATSSM.1723	\$ 210.00	\$ 250.00
ATSSM.1925	\$ 215.00	\$ 260.00
ATSSM.2430	\$ 220.00	\$ 270.00
<b>Part</b>		
ATUBM.1723	\$ 320.00	\$ 411.00
ATUBM.2127	\$ 325.00	\$ 416.00
ATUBM.2632	\$ 330.00	\$ 423.00